



2023 RATES AND PROMOTIONS

Valid from 1 January - 31 December 2023

Restoring the Kalahari through sustainable conservation, informed by research, supported by ecotourism.

Tswalu's remote location in the southern Kalahari offers the ultimate off-the-beaten-track escape. From the landmark Korannaberg mountains to the grassy, red sand dunes rippling away to the horizon, this vast tract of privately owned wilderness in the green Kalahari is at the forefront of sustainable ecotourism in South Africa. As a fellow member of The Long Run, Tswalu's sustainability journey is focused on the four key areas of conservation, community, culture and commerce. The reserve is first and foremost an ambitious conservation project that funds numerous research projects, geared towards understanding and conserving key species within the Kalahari ecosystem.

Guaranteed access to a private vehicle, guide and tracker provides guests with the freedom and flexibility to explore the green Kalahari's diverse, game-rich habitats - always with unlimited time at sightings. On a Tswalu safari, time and space are the true luxuries. Besides day and night game drives, complimentary activities include nature walks, animal tracking, horse riding, stargazing, dune breakfasts, sleeping out under the stars, and spending time with habituated meerkats. Our high-value approach to sustainable ecotourism helps fund the vital conservation work that is at the heart of this noble project to restore the southern Kalahari for future generations.

The fully inclusive rate for the complete Tswalu experience, depending on guest interests, includes:

- Private game viewing vehicle with a dedicated guide and tracker for all bookings
- Night drives
- Nature walks, including traditional plant use interpretation
- Habituated meerkats experience
- Horse riding
- Bird watching
- Some of the oldest bushman rock engravings in Africa
- A visit to our community clinic and pre-school
- A visit and/or introduction to The Tswalu Foundation research projects
- Involvement in wildlife project work on property, when available
- Luxury full board accommodation
- All meals including a variety of dining experiences from boma dinners to bush picnics
- Dinner at Klein JAN restaurant based on a minimum of a 2-night stay (children over the age of 12 are welcome / child minding arranged for younger children)
- All beverages and full selection from our award-winning wine-list
- In-suite tea and coffee making facilities
- In-suite private bar and gourmet pantry
- Laundry and valet services
- Wireless internet access and national telephone calls
- Child minding services

Rates exclude

- Transfers to and from Tswalu
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations
- Gratuities:
 - o The Motse, a guideline of R1950 per day per legae: R650 guide/R650 tracker/R650 general staff
 - o Tarkuni, a guideline of R4000 per day exclusive use: R1300 guide/R1300 tracker/R400 general staff/ R1000 Tarkuni staff
 - o Loapi, a guideline of R2600 per day per home: R650 guide/R650 tracker/R400 general staff/ R500 Butler / R400 Chef

Tel +27 53 781 9211 | Fax +27 53 781 9238

Farm Korannaberg 296, Van Zylsrus, 8467, South Africa | P.O. Box 1081, Kuruman, 8460, South Africa.



TSWALU EXPERIENCE - LOAPI TENTED CAMP

Suspended between earth and sky, Loapi evokes the carefree, nomadic spirit of camping and a return to a true wilderness experience. Resting lightly on the land are six tented safari homes (four x 1 bedroom and two x 2 bedrooms), each a private, contemporary micro camp inviting deep engagement with the southern Kalahari in all its unfettered, changeable beauty. Minimum 2 nights stay.

ONE BEDROOM LUXURY TENTED SAFARI HOME

ZAR 40 200 Per person rate (based on 2 people sharing)
ZAR 49 900 Single occupancy

TWO BEDROOM LUXURY TENTED SAFARI HOME

ZAR 93 000 Rate allows for up to 2 adults and 2 children (0-17 years)
ZAR 108 540 3 adults sharing
ZAR 144 720 4 adults sharing

CHILD POLICY

Complimentary Children 0-11 years sharing with parents in a 1 bedroom safari home (max 2 children sharing)
ZAR 8 250 Child 12-17 years sharing with parents in a 1 bedroom safari home (max 1 child sharing)
ZAR 8 250 Additional child 0-17 years in a 2 bedroom safari home (max 3 children sharing)

RATES EXCLUDE

- Transfers to and from Tswalu
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations
- Gratuities (a guideline of R2600 per day per home: R650 guide/R650 tracker/R400 general staff/ R500 Butler / R400 Chef)

TSWALU EXPERIENCE - THE MOTSE

The Motse is a luxury camp with 9 private guest legae (Tswala for 'home') set at the foot of the Korannaberg Mountains with sweeping views of the Kalahari. Three of the legae have been designed specifically for families, with 2 separate bedrooms, each with an en-suite bathroom, connecting to a luxurious separate living room. Minimum 2 nights stay.

MOTSE LEGAE

ZAR 33 500 Per person rate (based on 2 people sharing)
ZAR 41 580 Single occupancy

MOTSE FAMILY LEGAE

ZAR 77 550 Per legae, inclusive of 2 adults and 2 children 0-17 years
ZAR 100 500 3 adults in a family legae

CHILD POLICY

Complimentary Children 0-11 years sharing with parents in a Motse suite (max 2 children sharing)
ZAR 8 250 Child 12-17 years sharing with parents in a Motse suite (max 1 child sharing)
ZAR 8 250 Additional child 0-17 years in a family suite (max 3 children sharing in a family suite)

RATES EXCLUDE

- Transfers to and from Tswalu
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations
- Gratuities (a guideline of R1950 per day per legae: R650 guide/R650 tracker/R650 general staff)

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TSWALU EXPERIENCE - TARKUNI

Set amid two rolling mountain ranges, Tarkuni is an oasis of serenity with beguiling views on every side. The private homestead offers five luxurious en-suite bedrooms for the exclusive use of a multigenerational family or a party of friends, each with its own private deck and star bed and boasts a vast open-plan lounge and dining room, an intimate mezzanine library, and a spa therapy suite. A covered deck leads to a private tsala and swimming pool. Minimum 2 night stay.

TARKUNI HOMESTEAD

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| Exclusive use | Limited to 10 persons (5 suites) |
| ZAR 245 300 | 8-10 guests |
| ZAR 216 100 | 7 guests |
| ZAR 193 200 | 6 guests |
| ZAR 170 300 | 5 guests |
| ZAR 137 300 | 1-4 guests |

RATES EXCLUDE

- Transfers to and from Tswalu
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations
- Gratuities (a guideline of R4000 per day exclusive use: R1300 guide/R1300 tracker/R400 general staff/ R1000 Tarkuni staff)

THE KRAAL

Nett rates stipulated for guides, pilots, tutors.

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| ZAR 3 000 | Rate per person including all meals served at The Kraal |
| ZAR 5 500 | Rate per person including meals and activities with their guests at Loapi/ Motse/ Tarkuni |
| ZAR 3 750 | Rate per guide joining guests at Klein JAN restaurant |

THE MALORI SLEEP-OUT DECK

The Malori is Tswalu's under canvas experience with comfortable beds, an open-air bathroom and a spacious deck area for dining, dreaming and stargazing.

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| ZAR 10 800 | Rate per night - maximum 2 adults and 2 children <i>(It is advisable to pre-book at the time of booking accommodation)</i> |
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NALEDI

Naledi, which means 'star' in the local Tswana language, is Tswalu's back-to-nature star bed experience in the Korannaberg mountains.

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| Complimentary | Maximum 2 adults <i>(guests may book when at Tswalu – no pre booking required)</i> |
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FLIGHTS

Tswalu's daily scheduled service direct to the reserves own world-class tarred airstrip.

JOHANNESBURG TO TSWALU

ZAR 9 240 One way
ZAR 18 480 Return

Scheduled times (flight schedule - 1.5hr flight)

- Flight departs from Fireblade Aviation at 13h00
- Flight departs from Tswalu at 10h20

CAPE TOWN TO TSWALU

ZAR 9 240 One way
ZAR 18 480 Return

Scheduled times (flight schedule - 2hr flight)

- Flight departs from ExecuJet Hangar at 12h00
- Flight departs from Tswalu at 14h50

Please note that luggage (must be soft sided bags) is restricted to a maximum of 44 pounds (20 kg) on Tswalu scheduled flights, inclusive hand luggage. Extra seats may be purchased, at standard rates, should guests wish to travel with excess luggage (will allow for 50 kg / 110 pounds extra in soft sided bags). Complimentary storage facilities are available for excess luggage in both Cape Town and Johannesburg. Transfers between the private hangars, and the main terminal building; rental car companies; and airport hotels are included in the above costs but must be booked with reservations in advance. Children under 2 years old fly for free and will be seated on parent's lap.

Cancelled or delayed flights: In the event of any flight delays or cancellations (our third-party operators are governed by aviation regulatory authorities), Tswalu is in no way responsible for any loss whatsoever, sustained by you/your party. Please ensure adequate travel insurance is taken out to cover all such eventualities.

2023 PROMOTIONS

Terms and conditions: Promotions are mutually exclusive and cannot be combined or used in conjunction with any other special rates or promotions | Offer must be requested at the time of booking and cannot be applied retrospectively | Availability of offers and promotions is restricted and Tswalu reserves the right to limit the number of rooms available and to discontinue the promotion at any time.

Promotion 1

Stay 4 nights and pay 50% on last night

(Applicable to Loapi, Motse and Tarkuni)

Promotion also valid on combination stays at Motse and Loapi

Promotion 2

Stay 5 nights and pay 4 nights

(Applicable to Loapi, Motse and Tarkuni)

Promotion also valid on combination stays at Motse and Loapi

Promotion 3

Stay 7 nights and pay 5 nights

(Applicable to Loapi, Motse and Tarkuni)

Promotion also valid on combination stays at Motse and Loapi

Promotion 4

Honeymoon Retreat

Stay 4 nights and pay 50% on last night

(Applicable to Loapi and Motse)

Promotion also valid on combination stays at Motse and Loapi

Promotion includes:

- Malori sleepout
- Bubbly and gifts on arrival
- Romantic private in-suite dinner
- Private wine tasting
- Spa massage per person

VIP Private Lounge at the Fireblade terminal
Terms and conditions: Travel within 6 months of wedding.

Marriage certificate presented prior to arrival.



PAYMENTS & CANCELLATION TERMS & CONDITIONS:

VAT

All tariffs include Value Added Tax (VAT) at 15%. Tswalu reserves the right to amend the quoted tariffs accordingly should the Government change the percentage level of VAT or introduce an additional tax or levy during the duration of this contract.

Deposit and Payment Policy

Your booking confirmation is required 14 days from making the provisional reservation.

The balance of the accommodation and all transfers must be paid in advance and in full no later than 30 days prior to the guest's arrival. Tswalu reserves the right to cancel the booking should payment not be received. If a booking is made less than 30 days prior to arrival full payment is required.

Payment terms

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|--------------------------|--------------------|
| Confirmation of booking | 20% deposit |
| 30 days prior to arrival | balance of payment |

All advanced deposits are held in a separate account with a refund guarantee, thereby offering complete security of funds.

Cancellation policy

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| Current - 61 days prior to arrival | No cancellation fee will apply |
| 60 – 31 days prior to arrival | 20% cancellation fee will apply |
| 30 – 0 days prior to arrival | 100% cancellation fee will apply |

Our reservations team are on hand to assist with all enquiries on a 'case by case' basis, and we look forward to assisting you in planning your Tswalu experience.

Please note:

- Our cancellation policy is applicable regardless of whether payments have or have not been received by Tswalu and applies to all reservations. The deposit and payment policy exclude trade partners with pre-approved credit facilities.
- NOTE: Flight bookings are included in the definition of 'booking', for the purposes of this agreement and Tswalu's cancellation policy. Spa reservations cancelled on the day of the scheduled treatment will incur 100% cancellation fee.
- Travel cancellation insurance: In the unlikely event of cancellation of a booking, travel insurance must cover our Cancellation Terms and Conditions.
- Guest will be responsible for any bank charges that may be raised against international wire transfers. Tswalu accept all credit cards. No additional administration fees are charged to process credit cards.
- Tswalu reserves the right to change these terms and conditions at any time. In the event that any changes are made, the revised terms and conditions will be communicated to you and shared on our website.

CONTACT DETAILS

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