

#### 2024 RATES AND EXCLUSIVE OFFERS

Valid from 1 January - 31 December 2024

Restoring the Kalahari through sustainable conservation, informed by research, supported by luxury nature-based tourism.

Tswalu's remote location in the southern Kalahari offers the ultimate off-the-beaten-track escape. From the landmark Korannaberg mountains to the grassy, red sand dunes rippling away to the horizon, this vast tract of privately owned wilderness in the green Kalahari is at the forefront of sustainable ecotourism in South Africa. As a fellow member of The Long Run, Tswalu's sustainability journey is focused on the four key areas of conservation, community, culture and commerce. The reserve is first and foremost an ambitious conservation project that funds numerous research projects, geared towards understanding and conserving key species within the Kalahari ecosystem.

Guaranteed access to a private vehicle, guide and tracker provides guests with the freedom and flexibility to explore the green Kalahari's diverse, game-rich habitats - always with unlimited time at sightings. On a Tswalu safari, time and space are the true luxuries. Besides day and night game drives, complimentary activities include nature walks, animal tracking, horse riding, stargazing, dune breakfasts, sleeping out under the stars, and spending time with habituated meerkats. Our high-value approach to sustainable ecotourism helps fund the vital conservation work that is at the heart of this noble project to restore the southern Kalahari for future generations.

### The fully inclusive rate for the complete Tswalu experience, depending on guest interests, includes:

- · Private 4x4 game viewing vehicle with a dedicated guide and tracker for all bookings
- · Game drives, including night drives
- Nature walks, including traditional plant use interpretation
- Up-close encounters with habituated meerkats
- Horse riding
- Bird watching
- Some of the oldest bushman rock engravings in Africa
- A visit to our community clinic and pre-school
- A visit and/or introduction to The Tswalu Foundation research projects
- · Involvement in wildlife project work on property, when available
- Luxury full board accommodation
- All meals including a variety of dining experiences from boma dinners to bush picnics
- Dinner at Klein JAN restaurant based on a minimum of a 2-night stay (children over the age of 12 are welcome / child minding arranged for younger children)
- All beverages and full selection from our award-winning wine-list
- In-suite tea and coffee making facilities
- In-suite private bar and gourmet pantry
- Laundry and valet services
- Wireless internet access and national telephone calls
- Child minding services

#### Rates exclude

- Travel to and from Tswalu Kalahari Reserve
- Gift shop purchases
- Malori sleep-out deck
- · Spa treatments
- Tswalu Foundation donations
- Gratuities:
  - o The Motse, a guideline of R1950 per day per legae: R650 guide/R650 tracker/R650 general staff
  - o Tarkuni, a guideline of R4000 per day exclusive use: R1300 guide/R1300 tracker/R400 general staff/ R1000 Tarkuni staff
  - o Loapi, a guideline of R2700 per day per home: R650 guide/R650 tracker/R400 general staff/ R500 Butler / R500 Chef



# STAY 6 PAY 5, INCLUDING FLIGHTS

## VALID FROM 1 JANUARY TO 15 DECEMBER 2024

Stretching for 114,000 hectares across the southern Kalahari, Tswalu is South Africa's largest private game reserve and a destination in its own right. Dramatically scaled landscapes, breathtaking vistas, diverse habitat with fascinating fauna and flora, and a wide choice of privately guided safari experiences, set the scene for a safari of unparalleled exclusivity and freedom.

With the opening of Loapi's six private tented safari homes, guests can now enjoy the best of Tswalu and explore the destination with an incredible 6-night itinerary that includes 3 nights at the Motse (first night free) followed by 3 nights at Loapi. With this first-ever dual camp offer from Tswalu, we are also including complimentary return flights to Tswalu from Johannesburg or Cape Town with Fireblade Aviation for two adults. Children pay 50% of published flight costs.

**Terms and Conditions:** Offers are mutually exclusive and cannot be combined or used in conjunction with any other special rates or offers | Offer must be requested at the time of booking and cannot be applied retrospectively | Booking validity: for new reservations, from 1 September 2023 to 15 December 2024.

#### OFFERINCI UDES:

- · 6 nights luxury full-board accommodation:
- 3 nights at the Motse Camp (first night free)
- 3 nights at Loapi Tented Camp
- Return flights to Tswalu from Johannesburg or Cape Town with Fireblade Aviation for two adults. Children pay 50% of published flight costs.
- · All meals and snacks, including private dining experiences
- One complimentary dinner at Restaurant Klein JAN (children over 12 are welcome, at the parents' discretion)
- $\cdot$  All beverages, including full selection from an award-winning wine list
- · Private vehicle, guide and tracker
- · Habituated meerkat experience, horse riding and bird watching
- · Walking safaris and nature walks, including traditional plant-use interpretation
- · Interpretative excursion to some of the oldest San rock engravings in Africa
- · Introduction to the Tswalu Foundation's research projects
- · Involvement in current conservation projects on the reserve
- · Visit to our community health care centre and pre-school
- $\cdot \ \mathsf{Wireless} \ \mathsf{internet} \ \mathsf{access} \ \mathsf{and} \ \mathsf{national} \ \mathsf{telephone} \ \mathsf{calls}$
- Tswalu Junior Ranger programme for children, and child-minding services









### **TSWALU EXPERIENCE - LOAPI**

Suspended between earth and sky, Loapi evokes the carefree, nomadic spirit of camping and a return to a true wilderness experience. Resting lightly on the land are six tented safari homes (four x1 bedroom and two x2 bedrooms), each a private, contemporary micro camp inviting deep engagement with the southern Kalahari in all its unfettered, changeable beauty. Minimum 2 nights stay.

#### **ONE-BEDROOM LUXURY TENTED SAFARI HOME**

ZAR 46 700 Per person rate (based on 2 people sharing)

ZAR 57 900 Single occupancy

#### TWO-BEDROOM LUXURY TENTED SAFARI HOME

ZAR 107 900 Rate allows for up to 2 adults and 2 children (0-17 years)

ZAR 126 000 3 adults sharing ZAR 167 900 4 adults sharing

#### **CHILD POLICY**

Complimentary

ZAR 9 100

Children 0-11 years sharing with parents in a 1 bedroom safari home (max 2 children sharing)

Child 12-17 years sharing with parents in a 1 bedroom safari home (max 1 child sharing)

ZAR 9 100

Additional child 0-17 years in a 2 bedroom safari home (max 3 children sharing)

#### **RATES EXCLUDE**

- Travel to and from Tswalu Kalahari Reserve
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations

## **TSWALU EXPERIENCE - THE MOTSE**

The Motse is a luxury camp with 9 private guest legae (Tswana for 'home') set at the foot of the Korannaberg Mountains with sweeping views of the Kalahari. Three of the legae have been designed specifically for families, with 2 separate bedrooms, each with an en-suite bathroom, connecting to a luxurious separate living room. Minimum 2 nights stay.

## **MOTSE LEGAE**

ZAR 38 900 Per person rate (based on 2 people sharing)

ZAR 48 300 Single occupancy

#### MOTSE FAMILY LEGAE

ZAR 90 000 Per legae, inclusive of 2 adults and 2 children 0-17 years

ZAR 116 700 3 adults in a family legae

## **CHILD POLICY**

Complimentary Children 0-11 years sharing with parents in a Motse suite (max 2 children sharing)

ZAR 9 100 Child 12-17 years sharing with parents in a Motse suite (max 1 child sharing)

ZAR 9 100 Additional child 0-17 years in a family suite (max 3 children sharing in a family suite)

#### RATES EXCLUDE

- Travel to and from Tswalu Kalahari Reserve
- Gift shop purchases
- Malori sleep-out deck
- Spa treatments
- Tswalu Foundation donations



#### **TSWALU EXPERIENCE - TARKUNI**

Set amid two rolling mountain ranges, Tarkuni is an oasis of serenity with beguiling views on every side. The private homestead offers five luxurious en-suite bedrooms for the exclusive use of a multigenerational family of a party of friends, each with its own private deck and star bed and boasts a vast open-plan lounge and dining room, an intimate mezzanine library, and a spa therapy suite. A covered deck leads to a private tsala and swimming pool. Minimum 2 night stay.

#### **TARKUNI HOMESTEAD**

Exclusive use Limited to 10 persons (5 suites)

ZAR 284 800 8-10 guests
ZAR 250 800 7 guests
ZAR 224 300 6 guests
ZAR 197 800 5 guests
ZAR 159 400 1-4 guests

#### **PATES EXCLUDE**

- Travel to and from Tswalu Kalahari Reserve
- Gift shop purchases
- Malori sleep-out deck
- · Spa treatments
- Tswalu Foundation donations

#### THE KRAAL

Nett rates stipulated for guides, pilots, tutors.

ZAR 3 210 Rate per person including all meals served at The Kraal

ZAR 5 890 Rate per person including meals and activities with their guests at Loapi/ Motse/ Tarkuni

ZAR 3 750 Rate per guide joining guests at Klein JAN restaurant

## THE MALORI SLEEP-OUT DECK

The Malori is Tswalu's under canvas experience with comfortable beds, an open-air bathroom and a spacious deck area for dining, dreaming and stargazing.

ZAR 10 800 Rate per night - maximum 2 adults and 2 children

Children 0-17 years, accommodated on camping stretchers

(It is advisable to pre-book at the time of booking accommodation)

## **NALEDI**

Naledi, which means 'star' in the local Tswana language, is Tswalu's back-to-nature star bed experience in the Korannaberg mountains.

Complimentary Maximum 2 adults (guests may book when at Tswalu – no pre booking required)

### PHOTOGRAPHIC SAFARIS

Our specialist photographic guide is available at an additional cost of ZAR 9 500 per day and needs to be pre-booked in advance.

#### The rate includes:

- Undivided attention of our specialist photographic guide while on safari, assisted by a dedicated, experienced tracker
- · 2 hours of informal classroom-style tuition to enhance your wildlife photography skills
- Use of our photographic vehicle
- · Support and assistance with post-editing in Lightroom software in the Photographic Studio at the Motse
- 1 edited wildlife print per booking



#### **FLIGHTS**

Tswalu's daily scheduled service direct to the reserve's own world-class tarred airstrip.

#### **JOHANNESBURG TO TSWALU**

ZAR 11 800 One way ZAR 23 600 Return

Scheduled times (flight schedule - 1.5hr flight)

- Flight departs from Fireblade Aviation at 13h00
- Flight departs from Tswalu at 10h20

#### **CAPE TOWN TO TSWALU**

ZAR 13 400 One way ZAR 26 800 Return

Scheduled times (flight schedule - 2hr flight)

- Flight departs from Execujet Hangar at 12h00
- Flight departs from Tswalu at 14h50

Please note that luggage (must be soft sided bags) is restricted to a maximum of 44 pounds (20 kg) on Tswalu scheduled flights, inclusive of hand luggage. Extra seats may be purchased, at standard rates, should guests wish to travel with excess luggage (will allow for 50 kg / 110 pounds extra in soft sided bags). Complimentary storage facilities are available for excess luggage in both Cape Town and Johannesburg. Transfers between the private hangars, and the main terminal building; rental car companies; and airport hotels are included in the above costs but must be booked with reservations in advance. Children under 2 years old fly for free and will be seated on parent's lap.

Cancelled or delayed flights: In the event of any flight delays or cancellations (our third-party operators are governed by aviation regulatory authorities), Tswalu is in no way responsible for any loss whatsoever, sustained by you/your party. Please ensure adequate travel insurance is taken out to cover all such eventualities.

### **2024 EXCLUSIVE OFFERS**

**Terms and conditions:** Offers are mutually exclusive and cannot be combined or used in conjunction with any other special rates or offers | Offer must be requested at the time of booking and cannot be applied retrospectively | Availability of offers is restricted, and Tswalu reserves the right to limit the number of rooms available and to discontinue the offer at any time.

## Best of Tswalu Offer Stay 6 nights and pay 5 nights including flights

(Applicable to Loapi and Motse)

Enjoy the best of Tswalu with an incredible 6-night itinerary that includes 3 nights at the Motse (first night free) followed by 3 nights at Loapi including complimentary return flights to Tswalu from Johannesburg or Cape Town for two adults with Fireblade Aviation. Children pay 50% of published flight costs.

Offer includes:

3 nights at the Motse

3 nights at Loapi

Return flights to Tswalu from Cape Town or Johannesburg with Fireblade Aviation for two adults. Children pay 50% of published flight cost.

#### Offer 1

### Stay 4 nights and pay 3 night

(Applicable to Loapi, Motse and Tarkuni)

Offer also valid on combination stays at Motse and Loapi. Valid 17 April - 31 December 2024.

### Offer 2

### Stay 5 nights and pay 4 nights

(Applicable to Loapi, Motse and Tarkuni)

Offer also valid on combination stays at Motse and Loapi

## Offer 3

### Stay 7 nights and pay 5 nights

(Applicable to Loapi, Motse and Tarkuni)

Offer also valid on combination stays at Motse and Loapi



#### **PAYMENTS & CANCELLATION TERMS & CONDITIONS:**

#### VAT

All tariffs include Value Added Tax (VAT) at 15%. Tswalu reserves the right to amend the quoted tariffs accordingly should the Government change the percentage level of VAT or introduce an additional tax or levy during the duration of this contract.

### **Deposit and Payment Policy**

Your booking confirmation is required 14 days from making the provisional reservation.

#### Payment terms

Confirmation of booking 20% non-refundable deposit

The deposit goes directly towards Tswalu's regenerative efforts to ensure habitat and biodiversity restoration for the benefit of planet and people

60 days prior to arrival balance of payment

### **Cancellation policy**

Current - 61 days prior to arrival 20% cancellation fee (non-refundable deposit applied)

60 days prior to arrival 100% cancellation fee will apply

#### Please note:

- Our reservations team are on hand to assist with all enquiries on a 'case by case' basis, and we look forward to assisting you in planning your Tswalu experience.
- Our cancellation policy is applicable regardless of whether payments have or have not been received by Tswalu and applies to all reservations. The deposit and payment policy exclude trade partners with pre-approved credit facilities.
- NOTE: Flight bookings are included in the definition of 'booking', for the purposes of this agreement and Tswalu's cancellation policy. Spa reservations cancelled on the day of the scheduled treatment will incur 100% cancellation fee.
- Travel cancellation insurance: In the unlikely event of cancellation of a booking, travel insurance must cover our Cancellation Terms and Conditions.
- Tswalu reserves the right to change these terms and conditions at any time. In the event that any changes are made, the revised terms and conditions will be communicated to you and shared on our website.

#### **CONTACT DETAILS**

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