

## **2024 RATES & EXCLUSIVE OFFERS**

#### Valid until 31 December 2024

Our fully inclusive rates are priced per night in South African Rands (ZAR)

Tswalu Kalahari Reserve has the lowest ratio of beds to space in a privately protected area in South Africa. Choosing one of our three camps is less about the obvious luxuries expected on safari - high thread-count sheets, gourmet food, and fine wines - and more about the rare privilege of enjoying exclusive access to 118,000 hectares (292,000 acres) of private wilderness on the southernmost edge of the Kalahari. From exhilarating predator-prey encounters to rare sightings of some of the most elusive species in Africa, every safari is privately guided without any other guests or vehicles besides our own to dilute the experience.

For a long-term conservation endeavour to remain viable takes much more than philanthropy and passion. By choosing Tswalu, every one of our guests becomes part of an inspiring conservation story backed by a 30-year legacy of protecting one of southern Africa's last remaining wild places while positively impacting those who call it home.

For every night our guests choose to spend with us, a significant sum goes directly towards offsetting the cost of conservation - what it takes to manage a privately protected area in a remote region. With this continued support, we can double down on our mission to harness the net-positive impact of luxury, low-footprint safaris to sustain the planet and its people while mitigating climate change and biodiversity loss. In return, our guests will experience an incomparable safari defined by the freedom and flexibility to explore this vast, off-the-beaten-track destination in private, at their own pace.

## **CAMPS AND PRIVATE HOMESTEAD**

## **LOAPI**

Six exclusive-use, individual homes, suitable for couples, families, or friends Four one-bedroom homes; two two-bedroom homes

## **ONE-BEDROOM HOME**

ZAR 46 700 Per adult, based on 2 people sharing

ZAR 57 900 Single occupancy

### **TWO-BEDROOM HOME**

ZAR 107 900 Up to 2 adults and 2 children sharing (0-17 years)

ZAR 126 000 3Adults sharing ZAR 167 900 4 Adults sharing

## **LOAPI CHILD POLICY**

Complimentary Children 0-11 years sharing with adults in a one-bedroom home

(max 2 children sharing)

ZAR 9 100 Child 12-17 years sharing with adults in a one-bedroom home

(max 1 child sharing)

ZAR 9 100 Additional child 0-17 years in a two-bedroom home

(max 3 children sharing)









## THE MOTSE

Nine legae (Setswana for 'suite'), suitable for solo travel, couples or families Six with one bedroom; three with two bedrooms

#### **LEGAE**

ZAR 38 900 Per adult, based on 2 people sharing

ZAR 48 300 Single occupancy

## **FAMILY LEGAE**

ZAR 90 000 Up to 2 adults and 2 children sharing (0-17 years)

ZAR 116 700 3 adults

## THE MOTSE CHILD POLICY

Complimentary

ZAR 9 100

Children 0-11 years sharing with adults in a *legae* (max 2 children sharing)

Child 12-17 years sharing with adults in a *legae* (max 1 child sharing)

Additional child 0-17 years in a family *legae* (max 3 children sharing)

#### **TARKUNI**

An exclusive-use private homestead suitable for families or a group of friends Maximum of 10 quests in 5 en-suite bedrooms, all under one roof

#### **LEGAE**

ZAR 284 800 8-10 guests
ZAR 250 800 7 guests
ZAR 224 300 6 guests
ZAR 197 800 5 guests
ZAR 159 400 1-4 guests

## DETAILS OF THE FULL TSWALU EXPERIENCE VALID FOR ALL CAMPS

#### **Inclusions**

- Access to 118,000 hectares (292,000 acres) of private wilderness
- Private 4x4 vehicle with a dedicated guide and tracker per booking
- Luxury accommodation
- All meals, snacks and drinks, including fine South African wines
- A gourmet dining experience at Restaurant Klein JAN (minimum two-night stay; no under 12s)
- Game drives, nature walks, rock art walks, animal tracking, birding and stargazing
- Up-close meerkat encounter
- Horse riding (intermediate and advanced levels only)

- Introduction to the Tswalu Foundation's research for conservation
- · Community visit to our clinic and preschool
- Child-minding and Tswalu Junior Ranger programme
- Wifi
- Laundry

#### **Exclusions**

- · Travel to and from Tswalu Kalahari Reserve
- · Private tuition with a photographic guide
- Gift shop and gallery purchases
- · The Malori star-bed experience
- · Spa treatments
- · Donations to the Tswalu Foundation
- Gratuities

**Note on gratuities:** these are discretionary, but as many guests ask for guidance on this we have provided a breakdown of recommended gratuities per day for each camp.

**THE MOTSE:** R2145 per couple/family per day, divided into R715 each for your guide, tracker and general staff. **TARKUNI**: R4400 per day, divided into R1430 each for your guide and tracker; R1100 for homestead staff; and R440 for general staff.

**LOAPI:** R2860 per day, divided into R715 each for your guide and tracker; R550 for your house manager; R440 for your chef; and R440 for general staff.



## **2024 EXCLUSIVE OFFERS**

#### **OFFER 1**

## **SUMMER HEAD START**

Four nights, including one complimentary night (first night)

Applicable to the Motse, Loapi, and Tarkuni

Also available when combining the Motse and Loapi Valid for travel up to and including 15 December 2024

#### **OFFER 2**

#### STAY LONGER FOR LESS

Five nights, including one complimentary night

Applicable to the Motse, Loapi, and Tarkuni

Also available when combining the Motse and Loapi Valid for travel up to and including 15 December 2024

## OFFER 3

#### **KALAHARI DEEP DIVE**

Seven nights, including two complimentary nights

Applicable to the Motse, Loapi, and Tarkuni

Also available when combining the Motse and Loapi Valid for travel up to and including 31 December 2024

## OFFER 4

#### THE BEST OF TSWALU

Six nights, including one complimentary night and flights

Applicable to the Motse, Loapi, and Tarkuni

A combination camp offer, including three nights at the Motse (first night on us) followed by three nights at Loapi

Includes complimentary return flights to Tswalu from Johannesburg or Cape Town for two adults Children pay 50% of published flight costs

Valid for travel up to and including 31 December 2024

Terms and conditions: Offers are mutually exclusive and cannot be combined or used in conjunction with any other special rates or offers | Offer must be requested at the time of booking and cannot be applied retrospectively | Availability of offers is restricted, and Tswalu reserves the right to limit the number of rooms available and to discontinue the offer at any time.



## **DIRECT SCHEDULED FLIGHTS TO TSWALU**

#### **JOHANNESBURG TO TSWALU**

Terminal: Fireblade Aviation, OR Tambo International

Airport

Flying time 90 minutes
ZAR 11 800 One-way
ZAR 23 600 Return

Departs from Fireblade Aviation at 13h00;

departs from Tswalu at 10h20

#### **CAPE TOWN TO TSWALU**

Terminal: Execujet, Cape Town International

Airport

Flying time 2 hours
ZAR 13 400 One-way
ZAR 26 800 Return
Departs from Execujet at 12h00;
departs from Tswalu at 14h50

## **Additional information:**

- Please note that luggage in soft-sided bags is restricted to a maximum of 20 kg (44 pounds) on Tswalu scheduled flights, inclusive of hand luggage.
- Extra seats may be purchased, at standard rates, should guests wish to travel with excess luggage. This allows for an additional 50 kg (110 pounds) in soft-sided bags.
- Complimentary storage facilities are available for excess luggage in Cape Town and Johannesburg.
- Transfers between the private hangars, the main terminal buildings, rental car companies, and airport hotels are complimentary but must be booked with reservations in advance.
- · Children under two years old fly for free if seated on a parent's lap.
- In the event of a flight delay or cancellation (note, our third-party operators are governed by aviation regulatory authorities), Tswalu will be in no way responsible for any loss whatsoever, sustained by you or your party.
- · Please ensure adequate travel insurance is taken out to cover all such eventualities.







## **ADDITIONAL ACCOMMODATION & EXPERIENCES RATES**

#### THE KRAAL

Tswalu's staff and contractor camp is suitable for private guides, pilots, au pairs or tutors (nett rates apply; prices are quoted per night)

ZAR 3 210 Per person, including all meals served at The Kraal

ZAR 5 890 Per person, including meals and activities with guests at The Motse, Loapi or Tarkuni

ZAR 3 750 Per guide joining guests for dinner at Restaurant Klein JAN

#### **STAR BEDS**

## The Malori

ZAR 10 800 Per night, for a maximum of 2 adults and 2 children

Children 0-17 years accommodated on camping stretchers

Please book in advance

## Naledi

Complimentary Maximum 2 adults

Weather permitting and subject to availability, no need to prebook

# **PHOTOGRAPHIC SAFARIS**

Private tuition with a specialist photographic guide available at an additional cost

ZAR 9 500 Per day

Booking in advance is essential; minimum of two days is required

## Daily rate includes:

- · Photographic guide providing practical assistance and tuition, supported by a tracker
- · Complimentary use of a photographic safari vehicle
- · Two hours of informal classroom-style tuition
- · Assistance with post-editing in Lightroom software in the Motse's Photographic Studio
- · One complimentary edited wildlife print per booking







## **PAYMENTS & CANCELLATION TERMS & CONDITIONS**

#### **VAT**

All tariffs include Value Added Tax (VAT) at 15%. Tswalu reserves the right to amend the quoted tariffs accordingly should the South African government change the VAT percentage or introduce an additional tax or levy during this contract period.

## **DEPOSIT & PAYMENT POLICY**

A booking confirmation is required 14 days from making a provisional reservation.

## **PAYMENT TERMS**

Confirmation of booking 20% non-refundable deposit

(this deposit goes directly towards Tswalu's regenerative

conservation costs)

60 days prior to arrival balance of payment

## **CANCELLATION POLICY**

Current to 61 days prior to arrival 20% cancellation fee (non-refundable deposit applies) 60 days prior to arrival 100% cancellation fee will apply

## Please note:

- · Our reservations team is on hand to assist with all enquiries on a 'case by case' basis.
- Our cancellation policy is applicable regardless of whether payments have or have not been received by Tswalu and applies to all reservations. The deposit and payment policy excludes trade partners with pre-approved credit facilities.
- Flight bookings are included in the definition of 'booking', for the purposes of this agreement and Tswalu's cancellation policy.
- Spa reservations cancelled on the day of the scheduled treatment will incur a 100% cancellation fee.
- Travel cancellation insurance: In the unlikely event of cancellation of a booking, travel insurance must cover our Cancellation Terms & Conditions.
- Tswalu reserves the right to change these terms and conditions at any time. If any changes are made, the revised terms and conditions will be communicated to you and shared on our website.

# **CONTACT TSWALU KALAHARI RESERVE**

## **TSWALU RESERVATIONS**

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